

Water Operators Partnerships – WOPs



UNDESA capacity building workshop
on partnerships for improving the
performance of water utilities in the
African region

Nairobi, 8 December 2006

Outline

- Introduction to WOPs
- Principles
- Operational mechanism

Introduction to WOPs

- What is ...
 - ✓ PPP: Facilities; business; for profit.
 - ✓ WOP: Institutional/operational improvement; co-operation, not-for-profit.
 - ✓ sharing of experiences and expertise between water and sanitation operators, or between a public operator and a helping organization or institution

Introduction to WOPs

- Why WOPs?
 - ✓ To meet the MDGs on water and sanitation, bringing together those in need and those willing to assist
 - ✓ To fill an existing gap
 - ✓ Extremely low-cost

WOPs: levels, participants

- Levels:
 - In-country
 - Regional
 - Global
- Participants:
 - Public and private operators
 - CSOs, NGOs
 - Academy, research institutions

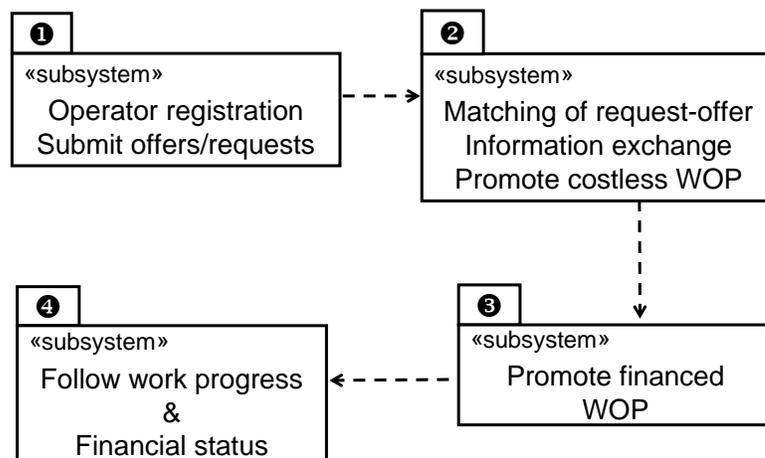
Principles of a global mechanism to promote WOPs

- ① Universal access
- ② Not-for-profit cooperation
- ③ Legitimacy and credibility
- ④ Gradually grown, self-improved
- ⑤ Diffusion of knowledge
- ⑥ Simplicity and feasibility
- ⑦ Accountability
- ⑧ Transparency (rules, criteria and reports)

WOPs – Management

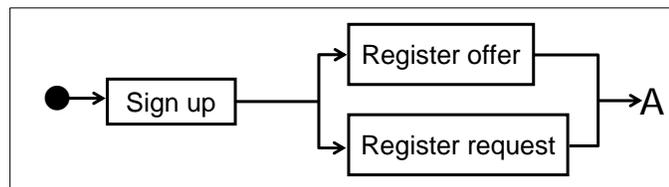
- Management Unit (MU)
 - ✓ Constituted to operate WOPs
 - ✓ Hosted by an appropriate organization, or set of organizations

Mechanism: Operation



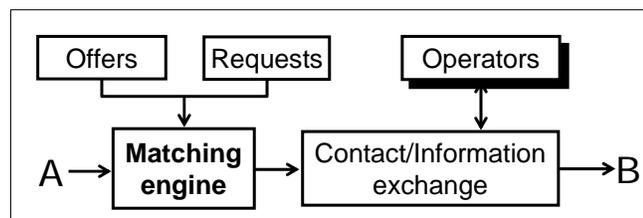
Mechanism: Operation

- Application via Internet
 - ✓ Identification of the operator
 - ✓ Problem specifications
 - ✓ Offer specifications



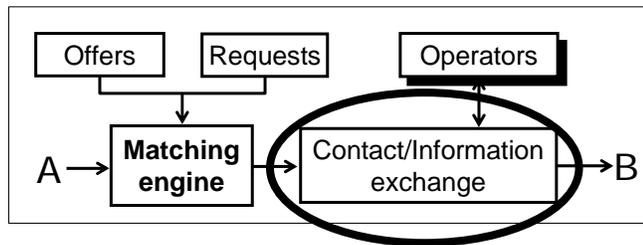
Mechanism: Operation

- Electronic matching (problems/offers)
 - ✓ Automatic searching to match problems with offers
 - ✓ Demanders will receive a list of possible offers
 - ✓ Demanders shall directly contact the other party



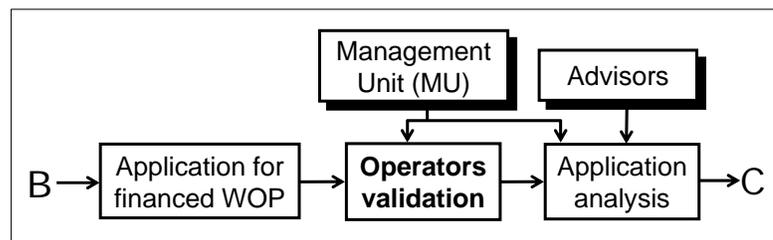
Mechanism: Operation

- “Costless” WOP
 - ✓ Simplest form of WOP
 - ✓ Simple exchange of information (email, fax, etc.)
 - ✓ Participants must be encouraged to keep MU informed of progress



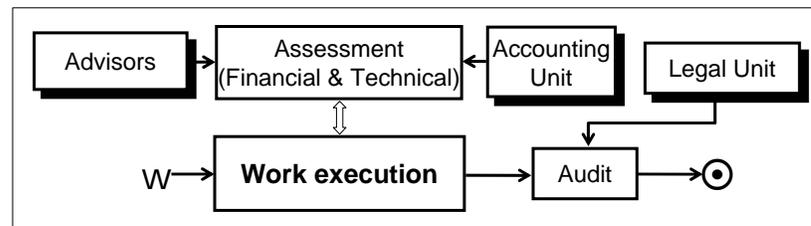
Mechanism: Operation

- Financed WOP
 - ✓ To cover staff travel and salaries
 - ✓ Partners **rigorously validated** by the MU



Mechanism: Operation

- Follow-up and control of a financed WOP
 - ✓ Advisors may assist the MU to assess (on the technical part) the progress of the work
 - ✓ Auditing might be performed *in loco*



WOP – Operation

- Funding
 - ✓ Percentage of the IFIs annual investment budget for water supply and sanitation
 - ✓ Donors
- Management of the fund
 - ✓ MU shall manage the fund
 - ✓ Reporting
 - ✓ Permanent auditing on the amounts delivered



Final remarks

- ☑ WOP as a **feasible, low-cost approach** to meet MDGs on water and sanitation
- ☑ WOPs are to **improve** public providers' **performance** through not-for-profit, mutual co-operation
- ☑ Transparency (rules, criteria, reports) and accountability: vital to legitimacy and credibility

- **Internet-based platform**

English main page

Resolution: 640x480

Home (UN) Help

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or
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[statistics](#) No. of visitors since *date*: *no*. Last update: *date*

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Sign up page

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Home Help

Join WOP

Fields marked with an asterisk (*) are required

1 Institution

*name of the Institution:

*head of the Institution:

*first name:

middle names:

*surname:

*position or job title:

*email:

*re-type email:

*under control of:

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Sign up page

Resolution: 640x480

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*person for contact:
*first name:
middle names:
*surname:
*position or job title:
*email:
*re-type email:
alternative email:

③ Languages/Idioms

*mother language:

*language for formal contact:

Sign up page

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⑥ Terms of service

Please review the following terms and indicate your Institution's agreement below [Printable version](#)

receive or request any news, messages, alerts or other information from the Service concerning companies, stock quotes, investments or securities, please read the above Sections 17 and 18 again. They go doubly for you. In addition, for this type of information particularly the phrase

I AGREE
(sign me up)

I DO NOT AGREE
(cancel)

Add/edit an offer (or request)

Resolution: 640x480
False colours (for presentation only)

Home (My page) Sign out Help

Add or edit a request

Clear form

1 Engineering and technology aspects

a) Water

catchment
A short description of need:
Seasonal blooming of green algae

pumping station
A short description of need:

Add/edit an offer (or request)

Resolution: 640x480
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pipelining
A short description of need:

treatment
A short description of need:

distribution system
A short description of need:
High number of leakage on fiberglass pipes

b) Sewerage

branch sewers
A short description of need:

Add/edit an offer (or request)

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- trunk sewers

A short description of need:

- pumping station

A short description of need:

- treatment

A short description of need:

- final disposal (inc. environmental)

A short description of need:

Add/edit an offer (or request)

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Management and financial aspects

- staff management

A short description of need:

- patrimonial management

A short description of need:

- administrative and financial management

A short description of need:

- costs management

A short description of need:

Add/edit an offer (or request)

Resolution: 640x480

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quality of services management
A short description of need:

③ Billing and collection aspects

meter reading and billing
A short description of need:

revenue losses
A short description of need:

customer registration
A short description of need:

Add/edit an offer (or request)

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④ Social aspects

customer services
A short description of need:

water sanitation & environmental education
A short description of need:

popular mobilization
A short description of need:

Add/edit an offer (or request)

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social responsibility
A short description of need:

⑤ Geographic and environment aspects

plain
A short description of need:

mountain
A short description of need:

desert
A short description of need:

Add/edit an offer (or request)

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swamp
A short description of need:

environmentally sensitive area
A short description of need:

low-income settlements
A short description of need:

⑥ Institutional relationships aspects

social control and popular participation mechanisms
A short description of need:

User's page

Resolution: 640x480

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You have: 4 offer(s) matching some or all aspects of your request
3 request's aspects open
 assisted our members 0 time(s)
 been assisted by our members 2 time(s)

Your offer have been: emailed to 3 members
 seen by other members 35 times

Browse: [offers](#)
[requests](#)
[members](#)

Your offer:
[add or edit](#)
[browse](#)
[remove](#)
[history](#)

Your request:
[add or edit](#)
[browse](#)
[remove](#)
[history](#)

Matching engine (e.g.)

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[Home \(My page\)](#)

[Sign out](#) [Help](#)

Matching engine

Filter offers: use keywords in description
 don't use keywords in description (default)
 country:

Aspects	Offers
<<< perfect match >>>	n/a
Water	JW/South Africa
Sewerage	n/a
Billing & collection	SV/Sweden,
Social	DMAE/Brazil
Geographic & Environment	JW/South Africa
Institutional relationships	n/a

Thank you