

The Solar Revolution



Erik Stensrud Marstein
Center Director

Forskningsrådet – October 19th 2017

Research Center for Sustainable Solar Cell Technology

(«FME SuSolTech»: 2017 – 2025 ~ 250 MNOK)



NORGES BONDELAG
DNT



Institute for Energy Technology
SUSOLTECH The Norwegian Research Centre for Sustainable Solar Cell Technology



Main message

- Potential to solve THE problem?
- Large scale?
- Low cost?
- Business?
- Employment?
- Environmentally friendly?



Main message

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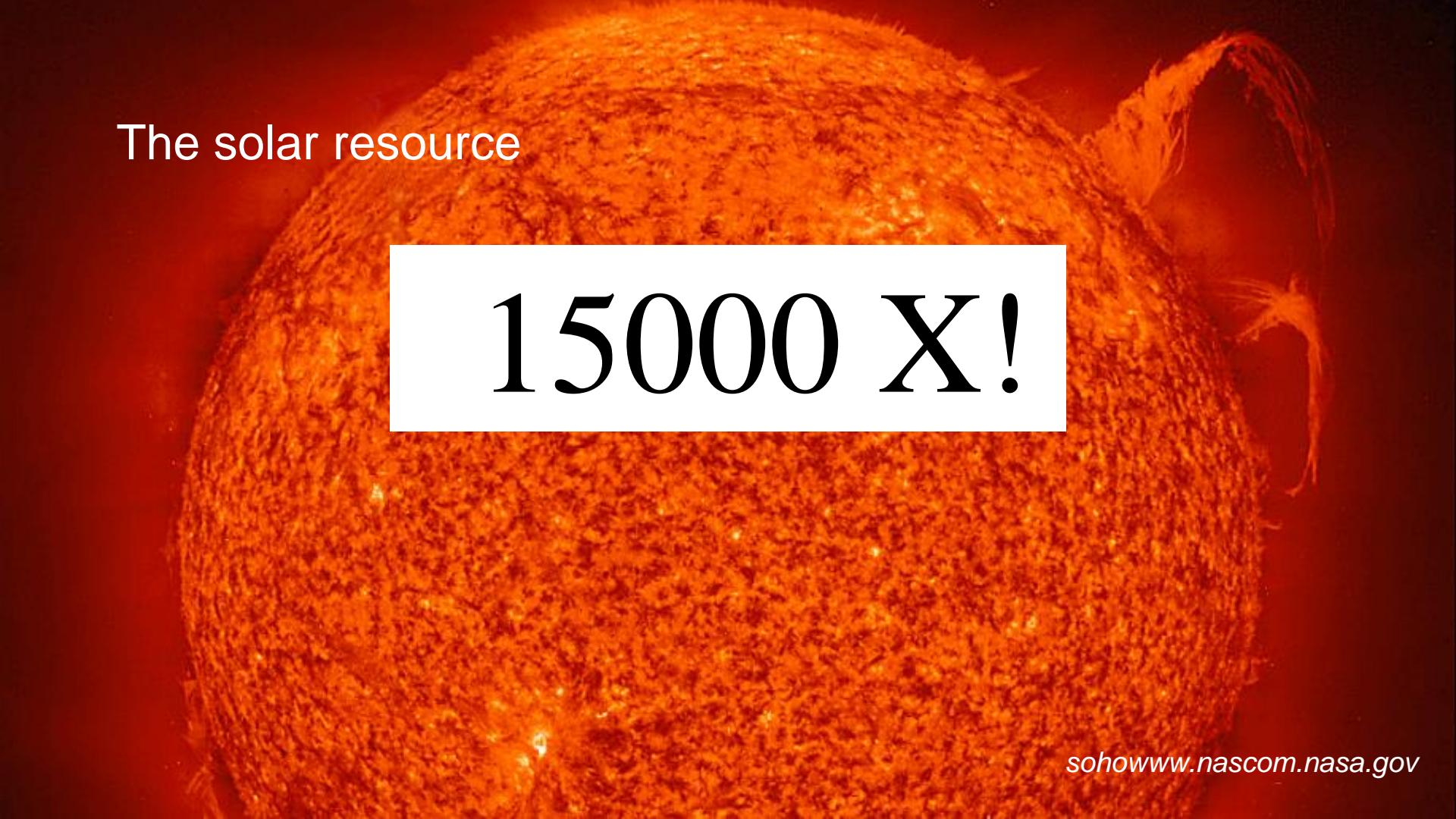
Main message

- Potential to solve THE problem? YES
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Main remaining question:

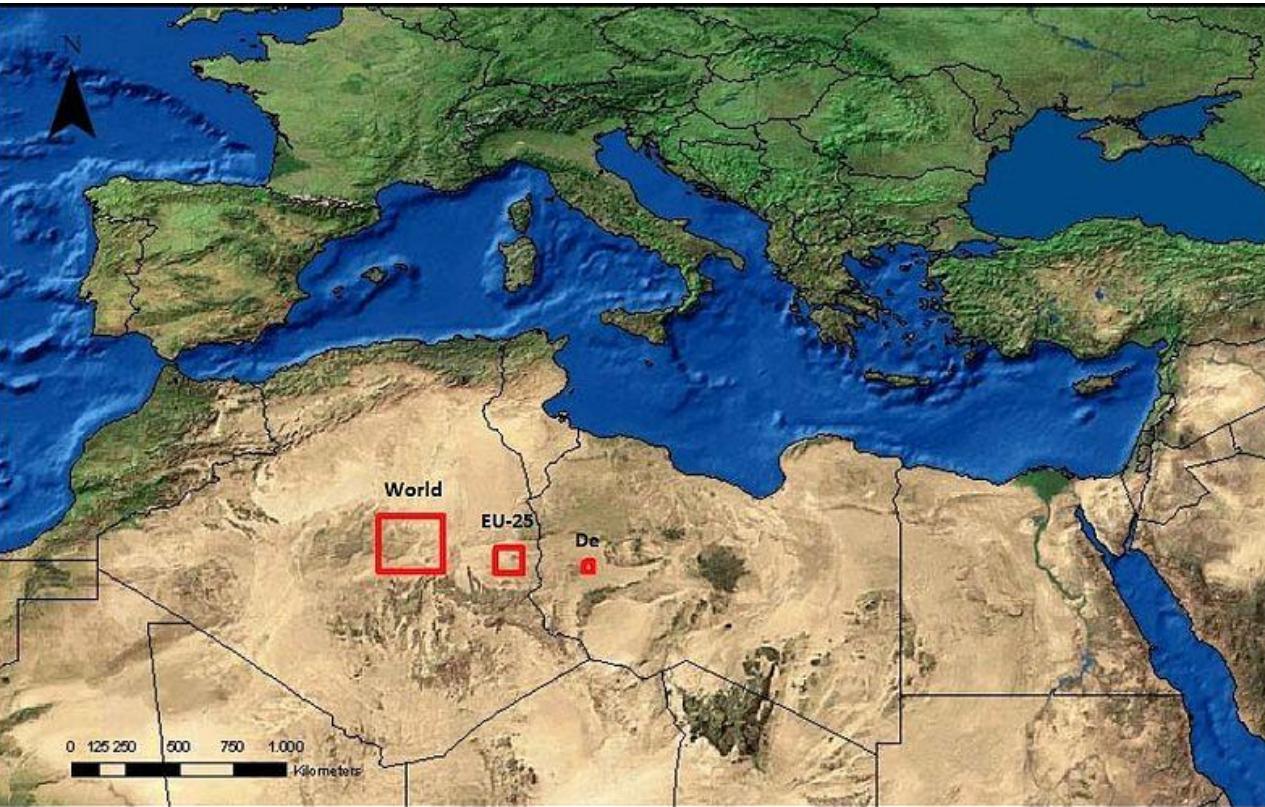
How do we make the most out of this BRILLIANT solution?



The solar resource

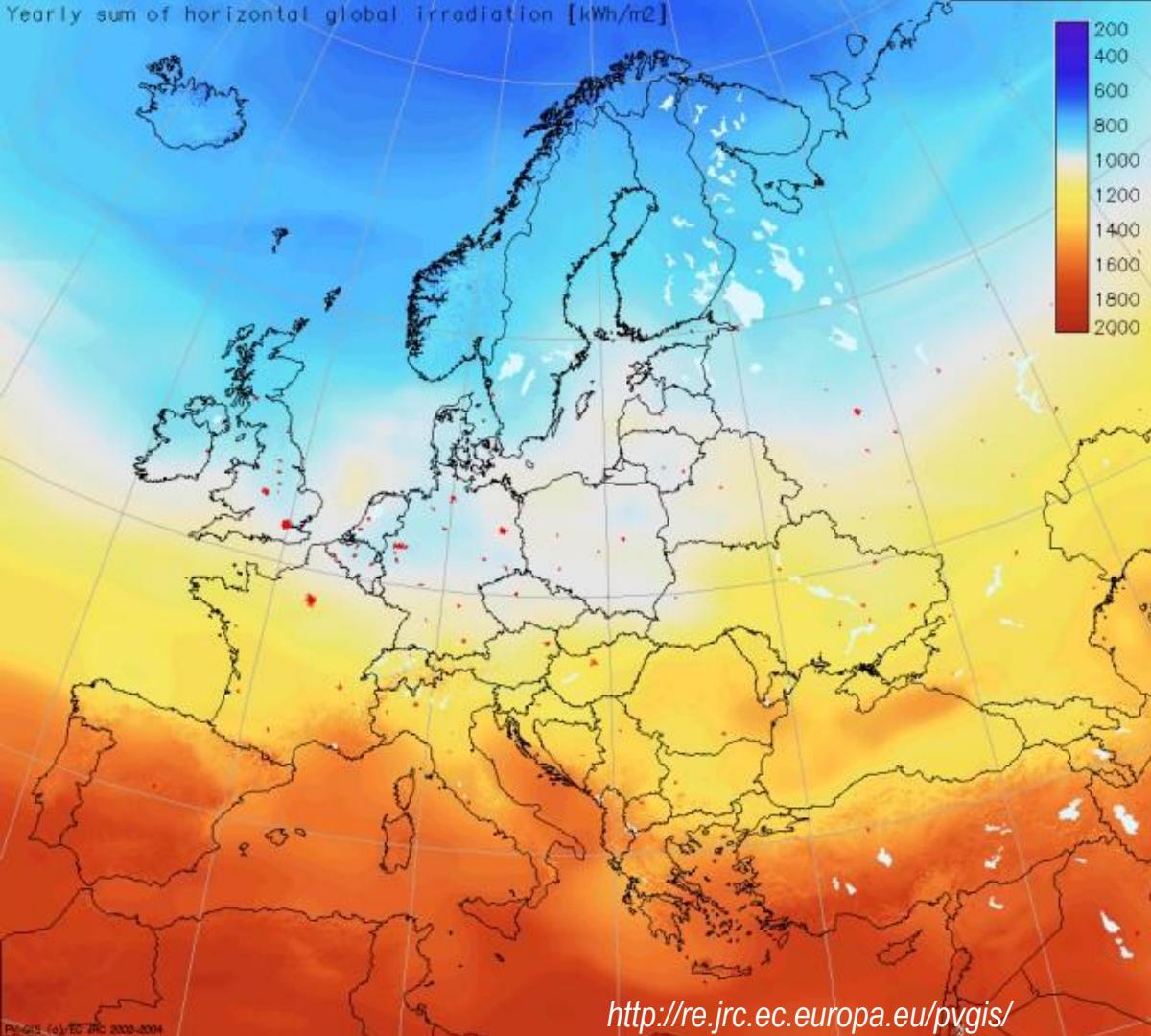
15000 X!

More than enough space...



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The Norwegian Research Centre for Sustainable Solar Cell Technology
Based on DLR data



General traits

- + Our biggest resource
- + Renewable
- + Distributed
- Variable
- Distributed
- “Different”

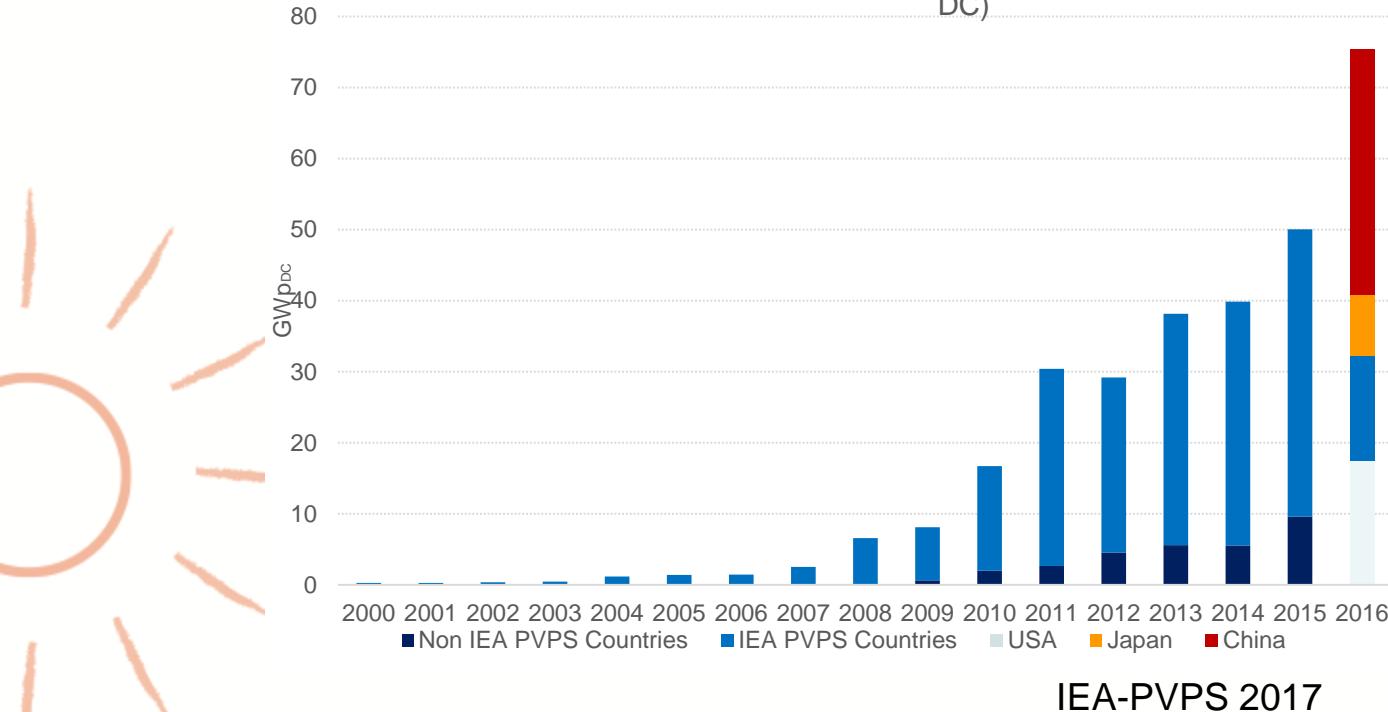
More general traits

- Investment costs significant
- Operation & maintenance costs relatively low
 - Work in progress...
- Extremely scaleable
- Very attractive option for end users
 - Production cost «irrelevant»
 - Electricity bill the main competition
 - Highly confusing and potentially very disruptive
 - ...and then you add an app and a battery...



The world of solar cells 2017 – a snapshot

FIGURE 2: EVOLUTION OF ANNUAL PV INSTALLATIONS (GW - DC)



IEA-PVPS 2017

Intermezzo: IEA



International
Energy Agency

Solar PV grew faster than any other fuel in 2016, opening a new era for solar power

4 October 2017



Last year,

new solar PV capacity around the world grew by 50%, reaching over 74 gigawatts (Photograph: Shutterstock)

Explore findings from Renewables 2017

New solar PV capacity grew by 50% last year, with China accounting for almost half of the global expansion, according to the International Energy Agency's latest renewables market analysis and forecast. For the first time, solar PV additions rose faster than any other fuel, surpassing the net growth in coal.

Boosted by a strong solar PV market, renewables accounted for almost two-thirds of net new power capacity around the world last year, with almost 165 gigawatts (GW) coming online, according to the new report, *Renewables 2017*. Renewables will continue to have a strong growth in coming years. By 2022, renewable electricity capacity should increase by 43%.

"We see renewables growing by about 1,000 GW by 2022, which equals about half of the current global capacity in coal power, which took 80 years to build," said Dr Fatih Birol, the executive director of the IEA. "What we are witnessing is the birth of a new era in solar PV. We expect that solar PV capacity growth will be higher than any other renewable technology through 2022."

TABLE 1: TOP 10 COUNTRIES FOR INSTALLATIONS AND TOTAL INSTALLED CAPACITY IN 2016

TOP 10 COUNTRIES IN 2016 FOR ANNUAL INSTALLED CAPACITY

TOP 10 COUNTRIES IN 2016 FOR CUMULATIVE INSTALLED CAPACITY

1		China	34,5 GW	1		China	78,1 GW
2		USA	14,7 GW	2		Japan	42,8 GW
3		Japan	8,6 GW	3		Germany	41,2 GW
4		India	4 GW	4		USA	40,3 GW
5		UK	2 GW	5		Italy	19,3 GW
6		Germany	1,5 GW	6		UK	11,6 GW
7		Korea	0,9 GW	7		India	9 GW
8		Australia	0,8 GW	8		France	7,1 GW
9		Philippines	0,8 GW	9		Australia	5,9 GW
10		Chile	0,7 GW	10		Spain	5,5 GW



IEA-PVPS 2017/Scatec Solar

Global PV Market 2016

TOP PV MARKETS 2016

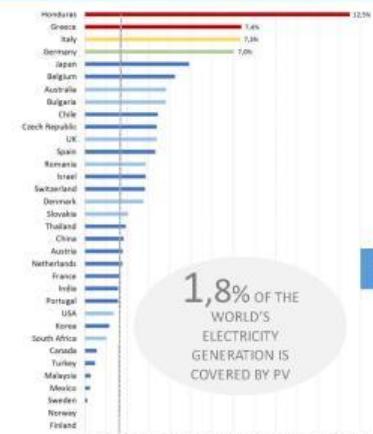
1st CHINA 34,54 GW

2nd USA 14,72 GW

3rd JAPAN 8,6 GW



2016 THEORETICAL PV PRODUCTION



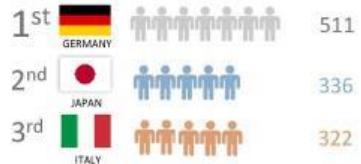
303 GW has been installed all over the world by the end of 2016

China is the world's 1st PV market

24 countries had at least 1 GW of cumulative PV capacity at the end of 2016

16 countries installed at least 500MW each in 2016

SOLAR PV PER CAPITA 2016 Watt/capita



What do the numbers mean?

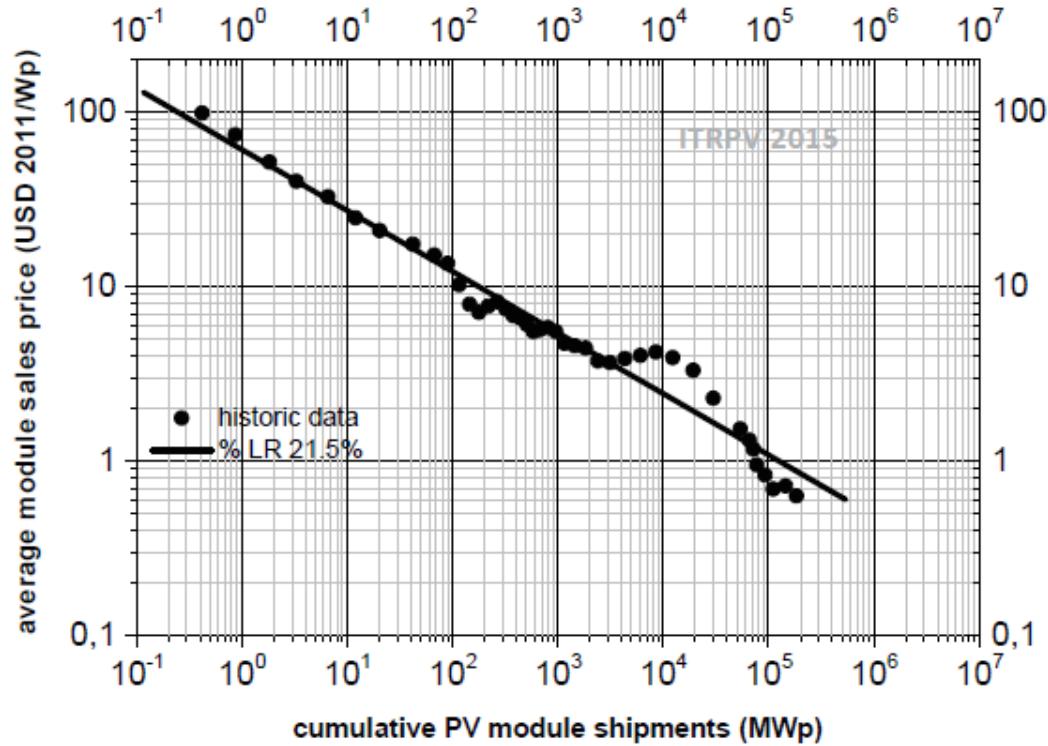
75 000 MW_p/y ~ 500 km²/y

15 – 20 billion solar cells/y

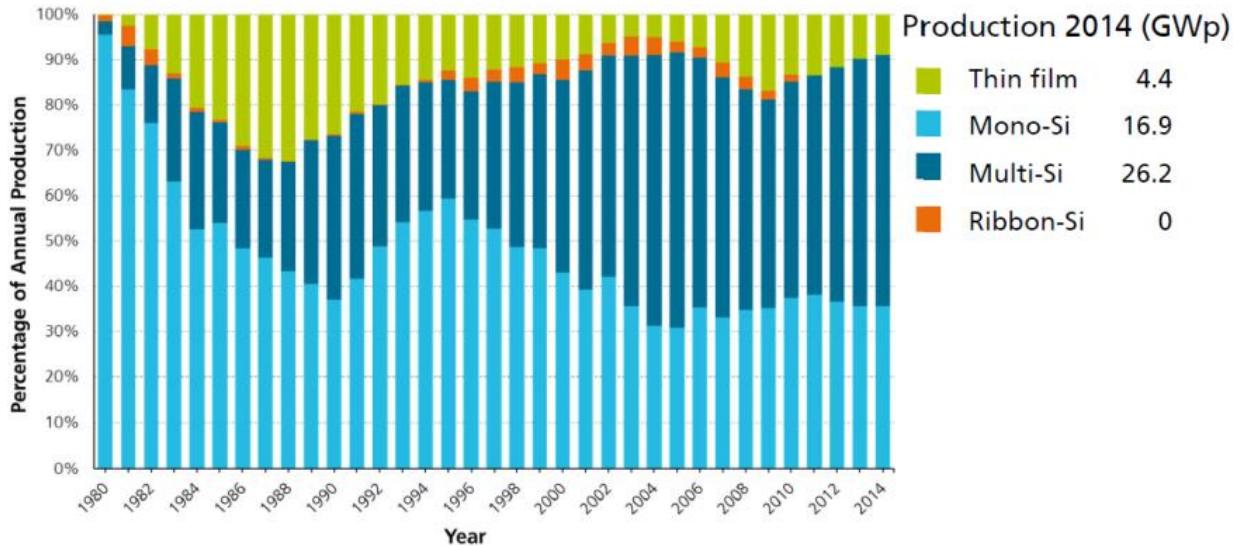
~ 1 unit/production line/second(-ish)

75 000 MW_p/y ~ 100 TWh/y

The solar revolution – cost



Silicon-based solar cell technology

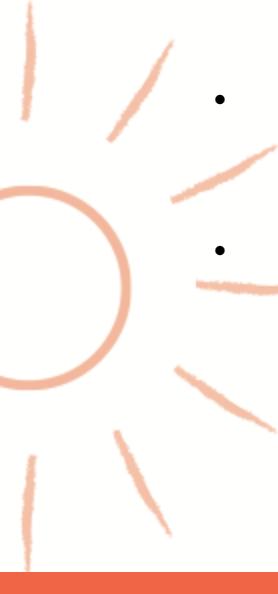


Fraunhofer
ISE

Data: from 2000 to 2010: Navigant; from 2011: IHS (Mono-/Multi- proportion by Paula Mints). Graph: PSE AG 2015

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Silicon-based solar cell technology

- Crystalline Si technology completely dominate today
 - Rapid roll-out demonstrated!
 - Decent efficiencies
 - Robust technology
 - Extra PRO: this is a Norwegian speciality!
- Efficiency is required to balance the BOS costs
 - At least in «normal» use, many niche opportunities also exist
- Efficiencies on the rise!
 - Evolutionary developments are extremely effective
 - Good tradition for evolutionary developments in Norway!
 - Revolutionary concepts have hitherto struggled to grow with the market

A Norwegian perspective

- Energi21 – Solar one of 6 prioritized topics in (non-fossile) energy research



Commercial opportunities

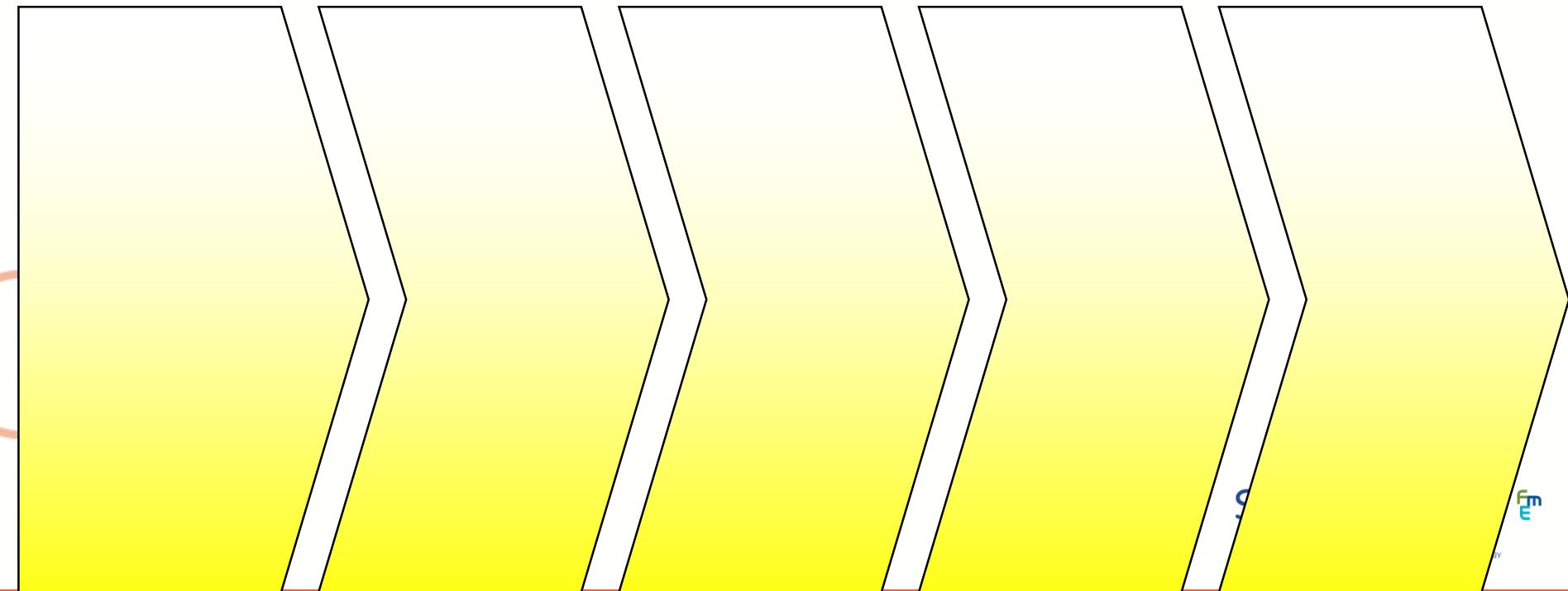
FEEDSTOCK
PRODUCTION

SUBSTRATE PRODUCTION/
CRYSTALLIZATION + WAFERING

SOLAR CELL
PRODUCTION

SOLAR MODULE
PRODUCTION

SOLAR ENERGY
SYSTEM



Commercial opportunities

FEEDSTOCK
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OTOVO



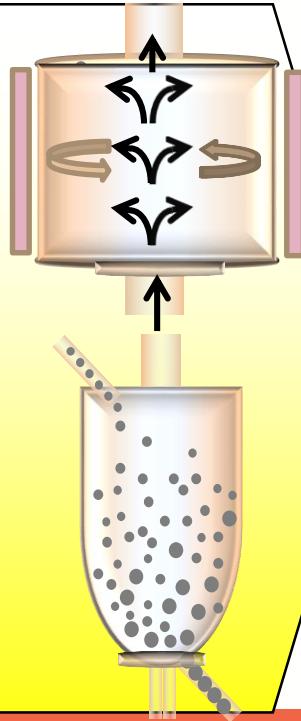
Norwegian solar cell research



FUSEn.no

R&D need/opportunities

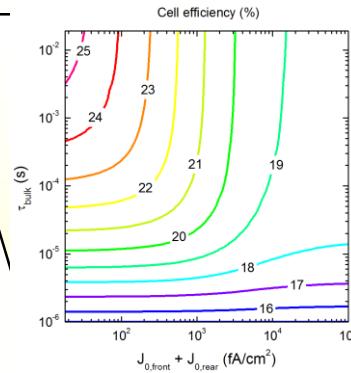
FEEDSTOCK PRODUCTION



SUBSTRATE PRODUCTION/CRYSTALLIZATION + WAFERING



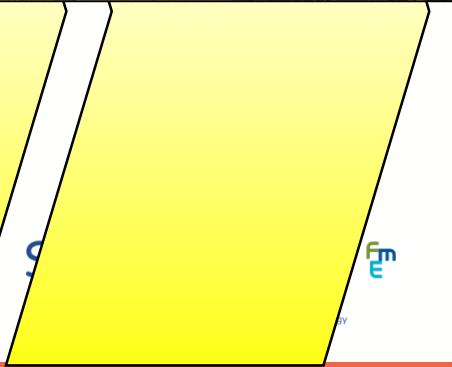
SOLAR CELL PRODUCTION



SOLAR MODULE PRODUCTION

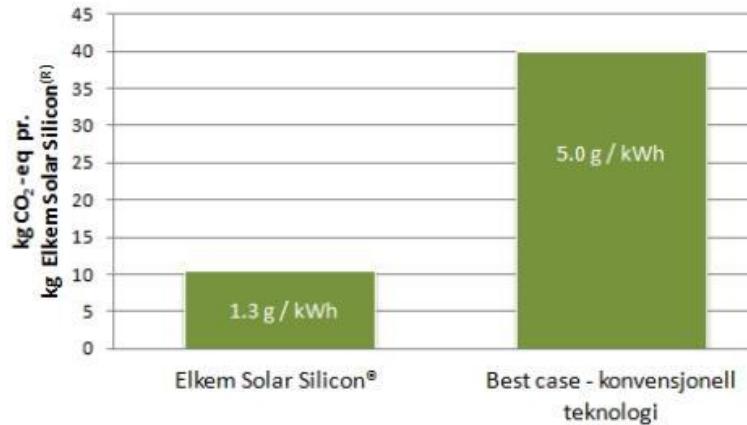


SOLAR ENERGY SYSTEM



Elkem Solar

- Capacity: >7500 tons/y of Si
 - ~1 GW_p of solar cells
- Factory in Fiskaa (Kristiansand)
- New factory for ingot production opened at Herøya in 2016
 - 60 jobs
- Extremely energy efficient
 - Contracts won in Japan and France due to lowest CO₂ footprint
 - 1000000 tons of CO₂ saved every year from 1 year of production!
- Needs R&D!
 - Improved field performance



Norsun

- Producer of high quality Si wafers for global market
 - Qualified for use by several of the most challenging producers in the World!
 - High level of automation
- Is currently investing in new wafer technology in Årdal
 - Further incremental process improvements
- Needs R&D!
 - Cost reduction
 - Product quality



SHARP

SUNPOWER

HEVEL
SOLAR
AUO AUO Crystal

SANYO
Panasonic

Trina
solar

 **VOLTEC**
solar
So that the future makes sense

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Dynatec

- A machine builder recently moving into the solar cell industry
- Revolutionary new Si production technology
 - Recent demonstrations
 - Extremely low energy use
 - Extremely rapid growth/production
 - Extremely low capital cost
- Works to start first production site
- Needs R&D!
 - Process
 - Material quality

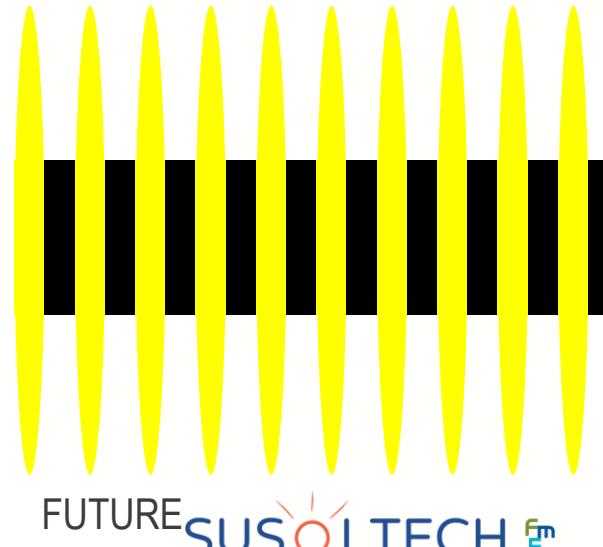
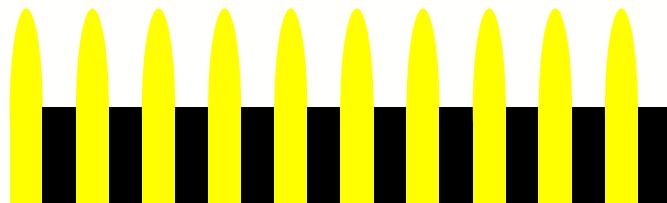
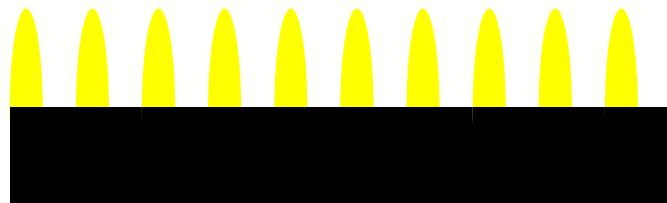
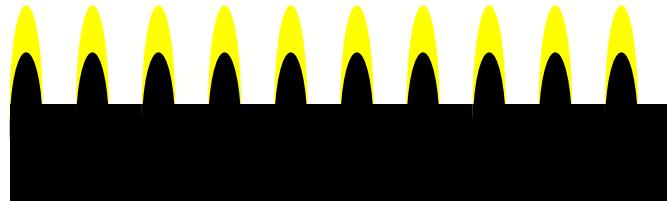


Scatec Solar

- Globally leading installer of solar power plants
 - Strong international presence!
 - South Africa, Brazil, Honduras, USA, Czech republic, Mali, Rwanda, Egypt, Jordan
 - Multi-GW_p portfolio
- Involves other Norwegian companies in production
- Needs R&D!
 - Operation
 - Forecasting
 - Scatec Solar Innovation Challenge



What is next?



What is next?

- Forecasting
- Demand side management
- Interconnection/infrastructure
 - Markets, geographical spread
- Storage and energy conversion
 - Batteries
 - Hydrogen
- Backup
- New «ecosystems»
- (more) sustainable hybrids
 - PV + X
 - Floating PV



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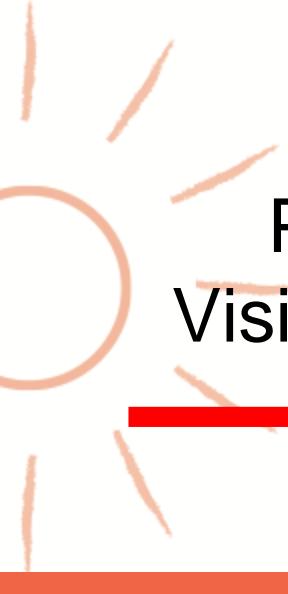
Main remaining question:

How do we make the most out of this BRILLIANT solution?

Thank you for your attention!



Solar cell history?



Phase 1:
Vision/concept

Phase 2:
Competitive
troublemaker

Phase 3:
Smart solar

New business models

- «Old skool»
 - Somebody else makes power, I buy at whatever price is demanded
 - Somebody else is responsible for fixing problems
- Solar v 1.0
 - I make my own power and reduce overall costs
 - I am responsible for fixing problems
- Solar v 2.0
 - I make my own power and reduce overall costs
 - Someone else is responsible for fixing problems
- Solar + battery
 - All of a sudden I am an energy trader, price optimization
 - Islanding or grid-connection two options

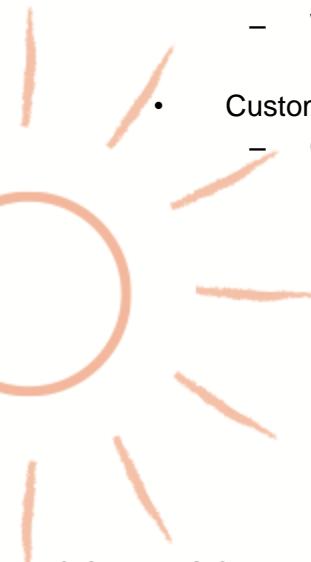
What does this mean for industry?

- The combination of solar cells, batteries and «digitalization» is EXTREMELY powerful
 - Increasingly powerful power customers (large and small)
 - Large scale: redefinition of «power plant»
 - Virtual power plants
 - Conditioning
 - Utilities are changing practice and strategy
 - «New» power companies emerge
 - Local scale: redefinition of energy «use»
 - Building owners are changing
 - Builders and architects are changing
 - Opportunities both at home and abroad
 - Emergence of the «prosumer»

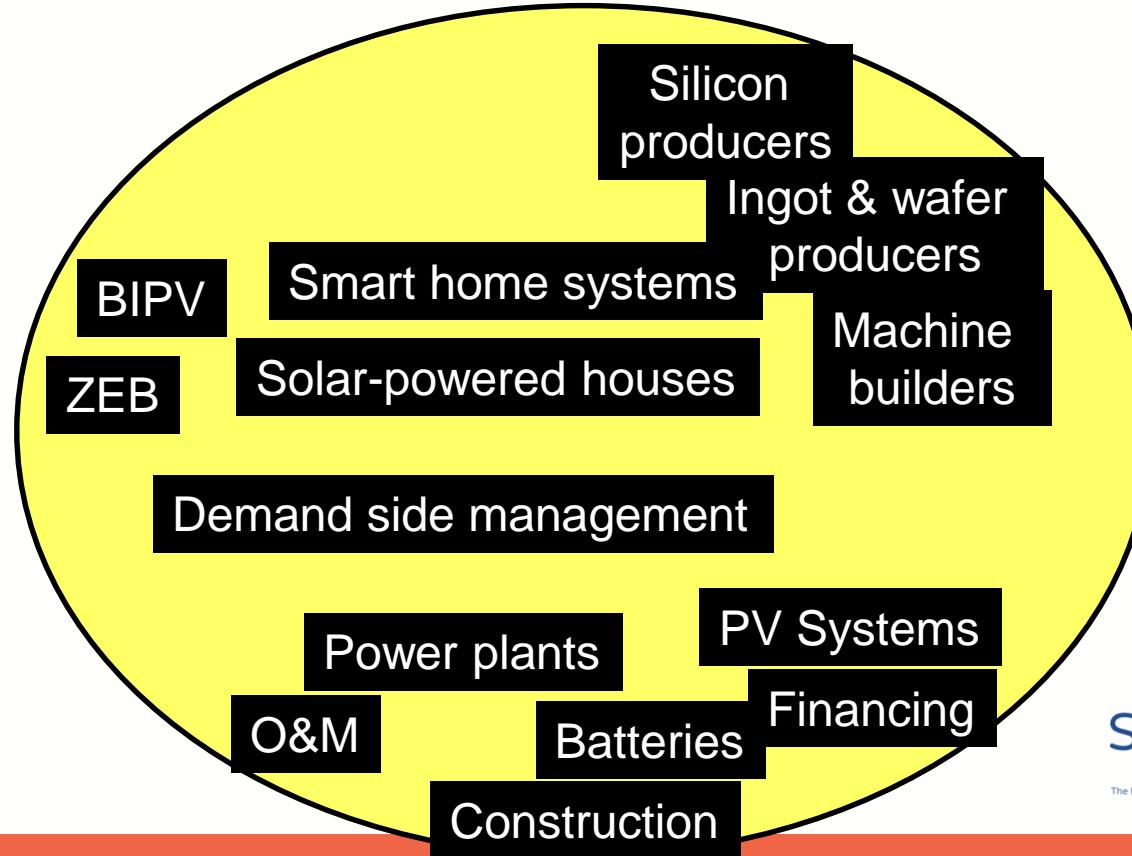


A new reality

- Solar cells work
 - If you want to buy something «big», solar energy delivers
 - If you want cheap electricity, solar energy delivers
- Batteries are coming
 - Renew/expand transmission grid OR build local capacity and regulation?
 - Where there is no good grid today: will there ever be one?
- Customers/energy users are (slowly) becoming concient
 - Choices, alternatives, values...



Today – «The solar cell industry»



T

to solar

BUILDING INDUSTRY

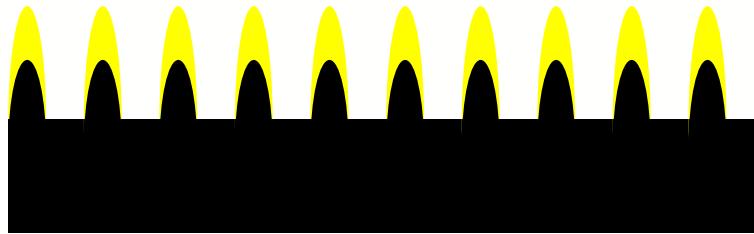
PROCESS & MACHINE INDUSTRY

«New» UTILITIES

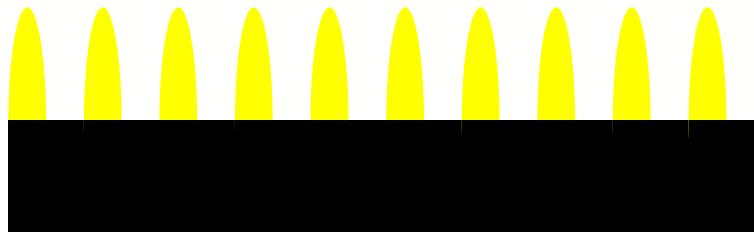
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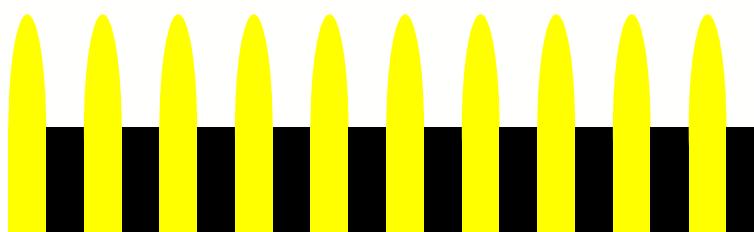
How to think big enough?



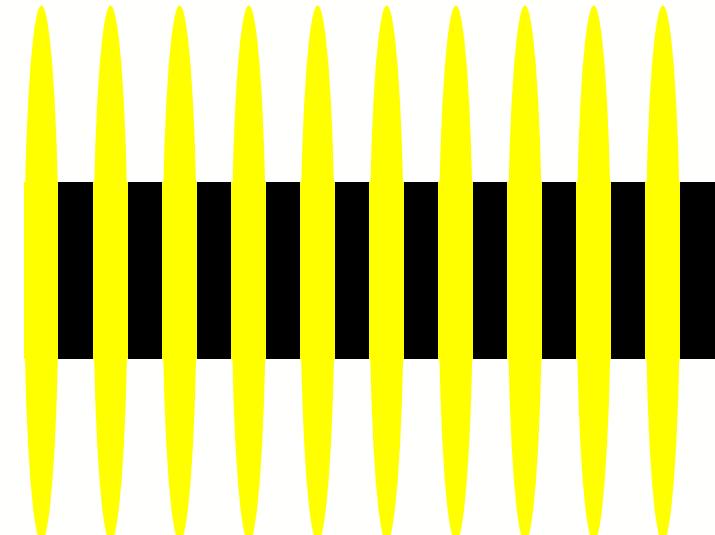
YESTERDAY



TODAY



TOMORROW



FUTURE

How to think big enough?

Daily production Solar and Wind

Daily production Solar and Wind



Weekly Production Solar and Wind

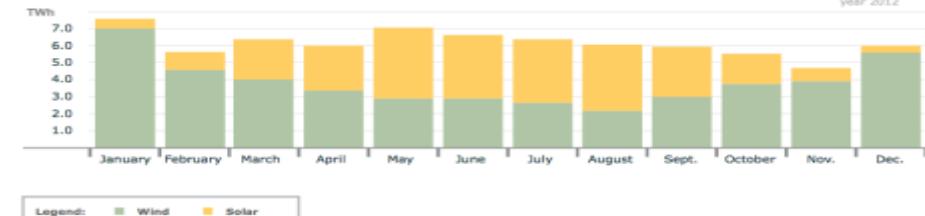
Weekly Production Solar and Wind



Monthly Production Solar and Wind

Legend: Wind Solar

Monthly Production Solar and Wind



Legend: Wind Solar



How to think big enough?

- Forecasting
- Demand side management
- Interconnection/infrastructure
 - Markets, geographical spread
- Storage and energy conversion
 - Batteries
 - Hydrogen
- Backup
- New «ecosystems»



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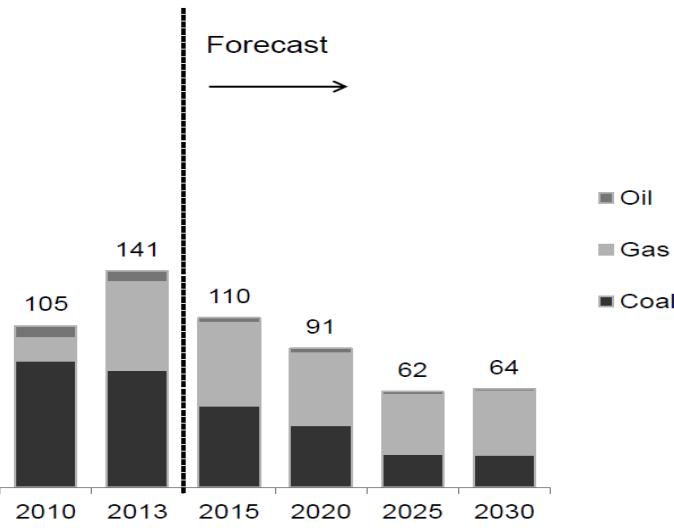
Other challenges

- Complex political goals
 - Energy + environment + employment + research + ...
- How to develop a sustainable power mix
 - Utilities are slowly being suffocated
 - kWh value dropping, is capacity a way to go?
- How to replace the «right» power plants
 - How to «tax» emissions?
- Human perception
 - Time constants
 - Uncertainty and risk evaluation
- ~~No policy = policy!~~
- ...

GLOBAL GROSS POWER GENERATION CAPACITY ADDITIONS, 2010–30 (GW)

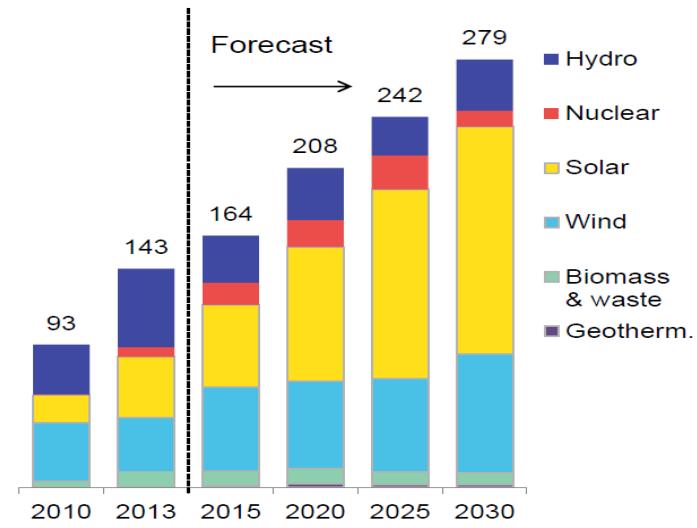
Bloomberg
NEW ENERGY FINANCE

FOSSIL FUEL



Note: Underlying data is from GREMO 2014

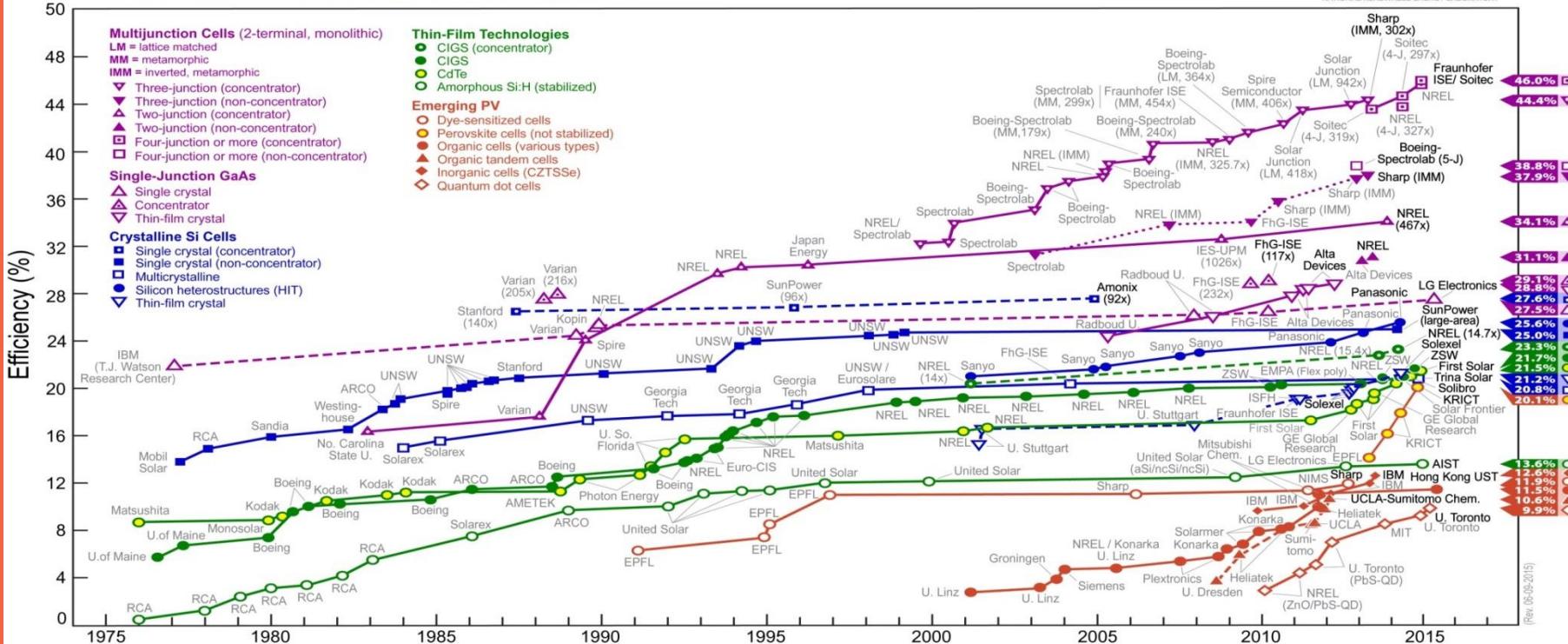
CLEAN ENERGY



Source: Bloomberg New Energy Finance

Best Research-Cell Efficiencies

NREL
NATIONAL RENEWABLE ENERGY LABORATORY



Data: NREL (2015)

Solar cells – final remarks

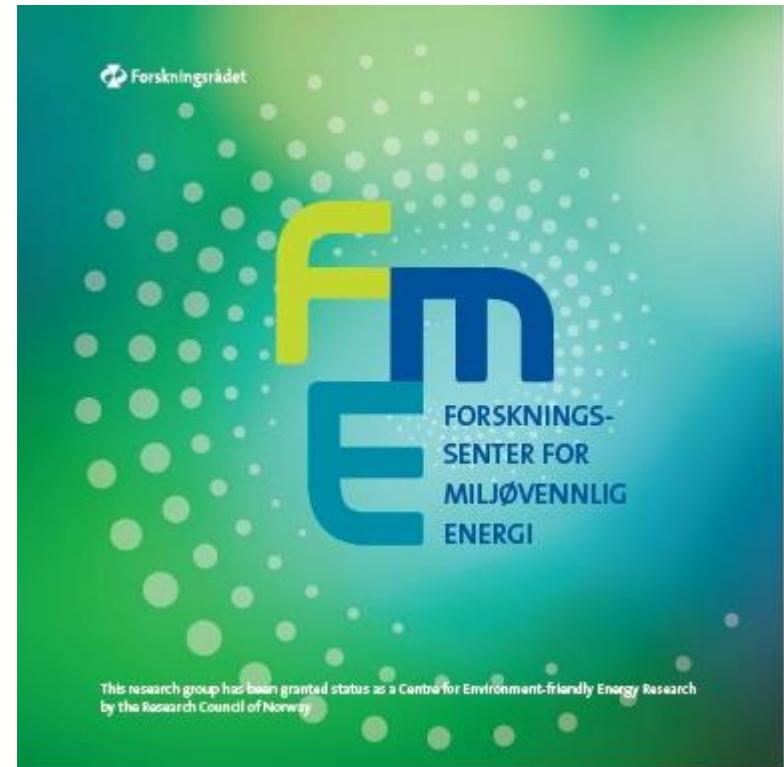
- Solar cells are now increasingly mainstream
- Solar electricity costs make it competitive in many markets
- Subsidies have been crucial
 - Sufficiently large markets
 - Predictable price development
 - Smart phasing out put pressure on producers
- Solar cell impose a new electricity market structure
 - Power plants are often small and privately funded
 - Increased awareness among customers
 - Variable electricity prices

Agenda

- What is SUSOLTECH?
 - What is an FME?
- Who is SUSOLTECH?
 - The consortium
- Why SUSOLTECH?
 - A brief history
- What will SUSOLTECH do?
 - Center structure
 - Goals
 - Plans

What is SUSOLTECH?

- Full name:
**Research Center for Sustainable
Solar Cell Technology**
- Short name: **FME SUSOLTECH**
- FME = ?
 - 8 (5+3) year RCN-funded flagship project
 - Funding scheme
 - RCN: 50%
 - Industry partners: 25%
 - Research partners: 25%
 - FME SUSOLTECH is 1 of only 8 techn. FME centers





Thank you for the attention!



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